



# IT JUST KEEPS GETTING BETTER

illeen-Fort Hood Regional Airport (GRK) started operations on August 2nd, 2004, moving from the Killeen Municipal Airport (ILE), whose runway was not long enough to accommodate the airlines transition from turbo prop aircraft to regional jets. The transition to the Robert Gray Army Airfield was negotiated between the City of Killeen, Texas and the U.S. Army, and had to be approved by Congress. Robert Gray Army Airfield and Killeen-Fort Hood Regional now operate as a joint-use airport that leases approximately 81 acres from the army.

Currently, the airport has two commercial airlines – American and United Airlines – operating scheduled services. American Airlines has eight daily flights to Dallas Fort Worth International Airport, and United operates three flights a day to George Bush Intercontinental (Houston International Airport). While Killeen-Fort Hood Regional Airport does have some

#### KILLEEN-FORT HOOD REGIONAL AIRPORT

WHAT: Joint-use airport shared with Robert Gray Army Airfield

WHERE: Killeen, Texas

WEBSITE: www.killeentexas.gov/548/Killeen-Fort-Hood-Regional-Airport

General Aviation (GA) aircraft operations, typically, GA aircraft land at Skylark Field (the old Killeen Municipal Airport). Most of the GA aircraft that do land at GRK are larger corporate jets.

Being a Joint-Use airport, GRK shares the runway with Robert Gray Army Airfield, providing GRK with access to a 10,000 feet long and 200 feet wide runway. "We've had some of the largest aircraft in the world land here," says Mike Wilson, Executive Director of Aviation for the City of Killeen Aviation Department. "The Army routinely has C-5 Galaxies come in."

The next project in the pipeline for the Killeen-Fort Hood Regional Airport is a major one – construction of a new hangar, estimated to be completed around January 2022. The project comprises 16,000 square feet of hangar space with an additional 7,500 sq. feet of office and shop spaces for use by the current tenants. The

facility will provide a good base for operations for CSI Aviation – a seasoned air transportation and air charter company, founded in 1979 in Albuquerque, New Mexico. The company provides passenger charter and cargo air transportation, as well as medical flight services. They are also a U.S. Department of Defense authorized air carrier; certified by the U.S. Transportation Command Commercial Airlift Review Board (CARB). This certification allows them to transport government and army officials.

The company's footprint has expanded over the years, as Wilson recounts, "CSI started out at the airport by renting an office with a temporary tent shelter for a single plane. Their business grew, and they were treated so well here that they made the decision to relocate a large portion of their operations to the airport." Killeen-Fort Hood Regional Airport is also in the design stages for their second hangar – estimated to be around 8,000 sq. feet with



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#### KILLEEN-FORT HOOD REGIONAL AIRPORT







2,000 sq. feet allocated to office space. For now, these are all rough plans with the preliminary engineering phase just starting. Even though it's only in its infancy stage of planning, the hangar has gained interest from CSI, who have sent a letter to the management team requesting first consideration.

Space is definitely in demand. Wilson acknowledges, "Most of the land is occupied with our terminal buildings and support facilities, (car rentals and parking lot). Once the hangars are built, we're pretty much out of room to build anything else for a while."

The airport is currently negotiating to acquire roughly 60-75 acres of land from the army. This field is directly south of the terminal building. In the next three to five years, Wilson predicts they will have around 65-70 acres to develop for aviation development, such as cargo operations or a Maintenance, Repair, and Overhaul (MRO) space. The last major development at the

airport was the completion of about 14,000 sq. feet of additional square feet to the terminal building. This provided increased passenger hold room space and new offices for the TSA. This also enhanced and increased their baggage inspection area.

As with every player in the aviation industry, 2020 was a tough year. But Killeen-Fort Hood Regional Airport has already nearly bounced back to normal levels of passengers travelling through their terminal. However, it wasn't an easy journey. In April 2019, there were 11,677 total enplanements and 11,168 deplanements. That plummeted in April 2020 to only 1,684 enplanements and 1,312 deplanements. The good news is that just a year later in April 2021, there were 10,852 enplanements and 10,368 deplanements - showing a clear return to prepandemic numbers.

Compared to other airports, that has been a faster recovery to normalcy, "From what I've



seen, most airports are somewhere around the 60-65 percent recovery rate," says Wilson. "We're only 825 enplanements shy of April 2019 enplanements." The main reason for the faster rebound is because a large majority of travelers through the airport are military-related. In June-July 2020, the army relaxed their travel bans. This meant that the passenger movement started to jump dramatically, month-on-month.

Killeen-Fort Hood Regional Airport was also able to utilize the time well, with less foot traffic going through the terminal. Staff were able to do maintenance work that would never be prioritized during a normal business day. And the airport didn't have to lay off any employees, thanks to assistance from a CARES Act grant of \$2.2 million. The grant also enabled management to waive and defer rents from the car rental companies and stores.

While the world slowed down, staff maintained the airfield. "Even though we had limited

passengers, the grass didn't care, we still needed to maintain the areas," recalls Pat Hoppaugh, Airport Maintenance Manager. "And there was a switch to more sanitation work, increased hard surface cleaning, and other general cleaning chores, due to COVID-19 protocols." The maintenance of the airfield is vital to the agreement with the Army, as the airport doesn't pay for rent – rather it reciprocates by fulfilling services, such as mowing the infields, repairing cracks in in the pavement surfaces, and fixing runway lights and signs.

Moving forward, Killeen-Fort Hood Regional Airport's three to five-year plan seems to be solidly set. According to Wilson, "We have two main objectives that we are currently working really hard on: air service development, such as adding more direct flights out of Killeen to new hubs, and business development." These objectives will be achieved by targeting areas such as Denver, increasing passengers coming into the airport, and securing more land from the



army for business development.

"One of the main lessons learned from the time during COVID-19 is that if we had all our eggs in one basket, there would have been a real problem at the airport," says Wilson. "So we'd like to develop about 15 to 20 acres of land from the Army that faces the highway into new developments like a hotel, shopping center, restaurants, and establishments of that nature to diversify our revenue sources."

Another challenge that the airport would like to overcome is to educate the surrounding community that the airport is not just for military services but also for public use. "We want to get the word out that we service the entire community," says Jarrod Provost, Airport Operations Manager. "We are a competitive airport and want to draw in more clients from surrounding aviation establishments." This outreach into the surrounding community has meant that management is taking more active



steps.

"I'm going out into the community within the region and meeting leaders and investors who want to support the goals of the airport," says Roque Aguon, Airport Business Manager. "We want to monetize these partnerships and develop our plans together."

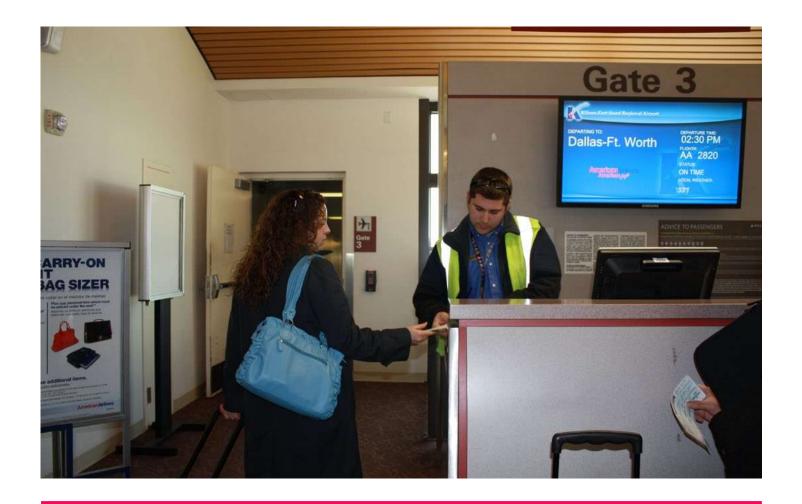
Airport management is actively engaging with 10 Chambers of Commerce in the Central Texas region on a weekly basis. Aguon was responsible for setting up an Air Service Development Task Force, and he has interacted with numerous companies already. He explains, "They are excited to know, not only do we have a plan to develop our air services, but that we also want to reach out to the community. Make them feel involved... that they are our civilian traffic and that their dollars spent at GRK are working."

Currently the entire Air Service Development

Task Force team meets quarterly to discuss how they can reach across multiple sectors of industry from education to medical and the military. To achieve this, they are preparing to market to a new, larger target demographic across a wider area. "Our airport is within 60 miles of Austin Bergstrom International Airport, which is one of the fastest growing airports in the country," says Wilson. "However, we're actually closer to a number of northern suburbs (like Georgetown) in Austin than they are to Austin Bergstrom International Airport, which is in the Southern part of the city. These people could be saving time and gas money by flying through our airport."

It's this leakage of potential passengers that has driven the team to earmark the need for more flights and expanding the airport. But with a team as driven as the one at Killeen-Fort Hood Regional Airport, it's no doubt that things will just keep getting better.





### PREFERRED VENDORS/PARTNERS

- **National Mounted Warfare Foundation** www.nmwfoundation.org
- **CSI** Aviation Inc. https://www.csiaviation.com